Ellie Mae Developer Partner Program

Strategically leverage the power of Ellie Mae to broaden your customer base as an Ellie Mae Developer Partner. Explore your path to partnership today.

**Our core principle is access**

As an Ellie Mae Developer Partner, access to Ellie Mae resources include:

- **Technology**: Encompass Partner Connect™ provides direct access to our APIs. Build and deploy more robust, fully tested solutions based on API technology. You’ll have access to the Encompass Lending Platform™ – the industry standard for mortgage loan origination.

- **Learning Management System (LMS)**: A variety of educational opportunities have our partners constantly improving their skillsets.

- **Support**: Supporting our partners remains a major focus of maintaining a solid industry footing.

- **Customers**: Selling happens one customer at a time, especially with strategic customers. Leverage our sales prospect relationships to increase revenue and market share.

- **The Roadmap**: Because our products and services are constantly evolving, our partners have the same insight into our strategy and view into our roadmap as our largest clients.

**Joint marketing opportunities**

- **Ellie Mae Marketplace**: Leverage the largest partner network in the mortgage industry by showcasing your company and technology solutions in the Ellie Mae Marketplace.

- **Ellie Mae Experience**: Present and reach new audiences at Experience, our annual user conference, where thousands of clients gather to network and learn about the latest industry trends and technology solutions.

- **Media Tool Kit**: Increase exposure through Ellie Mae media distribution channels. Gain access to new leads and additional credibility through press releases and more.

**Requirements to partner**

- Demonstrated increase in adoption of Ellie Mae products and services
- Review and demo of technology solution
- Adherence to Ellie Mae standards and processes
- High customer satisfaction scores and evidence of mutual client success

**Benefits**

- Direct access to APIs
- Launch scalable, secure solutions using API key functionality
- Get higher engagement and support resources

**Contact us today at DevPartners@elliemae.com for more info on how to get started.**
Innovate faster with the Encompass Digital Lending Platform

The Encompass Digital Lending Platform™ is the first open, secure and scalable lending platform for Ellie Mae customers, partners, and independent software vendors, as well as the foundation for Encompass Developer Connect™ and the Encompass Connect family of solutions.